











### IWELCOME

#### Tuxtla Gutiérrez: Host Destination ATMEX 2021

Dear attendees of ATMEX Chiapas 2021, back to the origin. It is a pleasure for us to have you visiting Tuxtla Gutiérrez, we hope that you can take with you great memories of this city, and that you have the opportunity to visit all the tourist attractions the city offers, as well as to taste its gastronomy, and live unique experiences in its surroundings, along with the warmth of our people.

our destination has extraordinary natural attractions such as the imposing Sumidero Canyon, the El Aguacero waterfall inside the La Venta River Canyon, the underground adventure in the El Chorreadero waterfall, among others. By being surrounded by 7 nature reserves and 3 Important Bird Areas, various nature and adventure activities are offered such as rappelling, hiking, bird watching, caving, paragliding, ultralight flying, etc. Also relating on the influence of a millenary Zoque culture that still preserves gastronomy, mysticism, customs and festivals, which highlight and give greater value to our natural attractions.

We invite you to discover the various museums and sites of interest within the city, of those that highlights, the Coffee Museum, the Handicraft Museum, the Botanical Museum, and the Crocodile Museum within the ZOOMAT, which it is consider one of the best zoos in Latinamerica in its genre, given that it is located within a nature reserve and it has flora and fauna from the region. Also to visit the highest Christ in the world, located in the Zoque town of Copoya.

It is a very important thing for us, to make you feel at home in our destination, that is why we work every day to improve our municipality, because a good place to live is a good place to visit.

Welcome!

Lic. Carlos Orsoe Morales Vázquez

Constitutional President of the Town Hall of Tuxtla Gutiérrrez



### IWELCOME TOCHIAPAS!

Welcome to Chiapas, the extraordinary point of departure that opens your eyes, your mind, maybe your soul, to more than three millennia of living culture, adventure and nature.

Chiapas take you off the beaten track and into direct contact with people and places only the luckiest travelers reach. You'll see exuberant flora and fauna, and get ready to dine on cuisine that's truly a feast for the senses. Whether you're exploring magic towns, hiking nature, reserves, or ancient ruins, Chiapas will amaze you.

Lic. Katyna de la Vega Grajales,

Secretaria de Turismo del Estado de Chiapas



The whole ATMEX team is exhilarated to see you again in person, and not only through a screen. It is needless to say how difficult these almost two years have been for our industry. This edition of ATMEX is meant to celebrate you, your tenacity, your drive and your desire to push through what at times seemed an insurmountable situation. It is also a homage of those who did not make it through, either because they had to close their doors, or because they are no longer walking the earth. This year's ATMEX is a sort of "group hug" through which we celebrate that we can be together and trough which we confirm our commitment to our trade.

Some famous writer said "There is more to be learned from one day of discomfort, poverty and anxiety than from a lifetime of apparent happiness, security, riches and power." We have lived through that day. Now, we need to regain our footing, starting at the base, but with a much sturdier stance.

Back to the origin.

Welcome to Chiapas. Welcome to ATMEX!



Antonio del Rosal Stanford
General Director of
Experiencias Genuinas



Rebeca Yáñez Manrique

ATMEX Director













### CHIAPAS: THE SOUL OF THE MAYAN WOLD

#### **CULTURE AND DIVERSITY**

**Chiapas** is an icon of diversity of species and ecosystems, but also of cultures and ethnic plurality, so you can live incredible experiences in its impressive natural attractions, along with the history, customs, languages, festivals, clothing, traditions, and gastronomy of the place.

- It has 7 of Mexico's 9 most representative ecosystems
- 46 protected natural areas
- It has the largest record of birds in all of Mexico
- The most diverse state in terms of mammals
- One of the richest state in butterflies
- The largest hydrological system in Mesoamerica
- 10 Mayan archeological sites
- 14 indigenous ethnic groups

In Chiapas you will find impressive archaeological sites, legacy of the Mayan civilization, immersed in an exuberant vegetation, where you can see wild animals or listen to them.

#### Host City, Tuxtla Gutiérrez: The Capital of Adventure

Tuxtla Gutiérrez is the capital of Chiapas, it has 3 nature reserves, as well as 18 museums and sites of interest; one of its most important tourist attractions is the Sumidero Canyon National Park, where you can take a boat tour, rappel, birdwatching, cycling and hiking.

The city is part of the "Selva Zoque" region so it has the influence of this millenary Zoque culture, older even than the Mayans, which still preserves clothing, traditions, festivals and gastronomy.

We invite you to visit the typical family "botaneros" (a place to eat singular snacks especially to be eaten with beer), with delicious meals from the region, as well as the traditional Zoque kitchens, most of them located in the Copoya township.

Tuxtla Gutiérrez has the largest tourist infrastructure in the entire state, so you can discover impressive waterfalls and caves, and live great adventures, and at night rest in comfortable hotels.

Read more at: <a href="https://atmex.org/destinos-de-aventura/tuxtla-gutierrez-chiapas/">https://atmex.org/destinos-de-aventura/tuxtla-gutierrez-chiapas/</a>









# BIOSAFETY PROTOCOLS

We want ATMEX 2021 Tuxtla Gutiérrez to be an event that generates business opportunities and strengthens relationships between key actors of the industry to contribute to the recovery of tourism in Mexico.

To achieve this, we seek to make a safe and accessible event for all the attendees. Therefore, we are sharing the following requirements and recommendations to make the event safe. We will have protocols in place to ensure a space free of Covid-19 before and during the event.

These measures and protocols are based on state recommendations and requirements, as well as recommendations from the World Health Organization. The experience of other events in the industry will help us to strengthen these measures and create a better experience for all participants.

#### 1. GENERAL MEASURES BEFORE THE START OF THE EVENT.

- TIME FOR REGISTRATION:
  - December 7th: 17:00 20:00 Hrs.
    December 8th: 08:00 17:00 Hrs.
- PLACE: Hilton Garden Inn Hotel Tuxtla Gutiérrez, Chiapas.
   (Boulevard Belisario Domínguez, De Los Castillos 1641, 29050 Tuxtla Gutiérrez, Chis.)

0

- During the registration process, it will be mandatory to comply with the following points:
  - All participants must provide proof of full vaccination as well as an official identification document. The first and last name on the proof of vaccination or test result must match the name on the official identification.
  - In case of not being able to provide proof of full vaccination, it is required to bring the results of a PCR or antigen test taken no more than 48 hours prior to the event and indicating a negative result for Covid-19.
  - In case of not being able to provide proof of full vaccination or Covid-19 negative results via a PCR or antigen test, participants must take an on-site test and be presented with a negative result to obtain their access badge to the event.
- After meeting these requirements, participants will receive their access badge, which they must wear at all times to access the ATMEX venues or events.
- The venue will have a laboratory in which tests can be taken. These tests are mandatory and the cost must be covered by the participants.

#### 2. GENERAL MEASURES DURING THE EVENT.

- The badge must always be worn to have access to the premises.
- Throughout the event, the use of face masks will be mandatory.
- The masks must have at least 3 filtering layers or be type KN95. Masks with exhalation valves will not be accepted.
- At the entrances of the enclosures there will be sanitation stations with thermometers for taking temperature and antibacterial gel. All participants must take their temperature and apply antibacterial gel at each admission.
- Please use the entrances and exits as indicated at the venues.
- Please maintain enough distance between yourself and other participants and avoid crowds in the different spaces of the event.
- During Marketplace meetings, masks should be worn at all times and avoid direct contact between attendees.
- Any symptoms or suspicion of symptoms that occur during the event must be reported to staff members in order to take appropriate measures. We may ask you to stay out of the event until possible contagion is discarded.

All participants are requested to comply with the protocols to achieve a successful and safe event. Registration for the event implies knowledge of the previous protocols and their compliance. The event spaces will be sanitized and adequate for the safety of all attendees. The success of the event depends on the commitment of all attendees and organizers.

ATMEX 2021 is committed to the development of the tourism industry in Mexico in a safe and responsible way















In this 9th edition of ATMEX 2021 we are pleased to have the UNACH facilities at our venue in Tuxtla Gutiérrez.

The Universidad Autónoma de Chiapas is a public and autonomous higher education institution, that is socially responsible and with a deep service vocation that educates competent, critical and ethical professionals with civic and environmental awareness.

UNACH generates, disseminates and applies scientific, technological and humanistic knowledge.

The University spreads art and culture, promotes sports, and extends its services to society in local, national and international settings. It does this with qualified personnel and relevant, quality educational programs that contribute to sustainable development, social well-being, a culture of peace, democracy, equity and human rights.

In the 2018 edition of QS University Ranking Latin America, UNACH was ranked within the Top 300 of the best Latin American universities. QS University Ranking Latin America is considered one of the three most influential university rankings in the world and is published by Quacquarelli Symonds, a British company specializing in education and study abroad.

#### **LOCATION:**

Blvd. Belisario Domínguez 1081, Sin Nombre, 29000 Tuxtla Gutiérrez, Chis., Mexico.









### GENERAL PROGRAM



DECEMBER 2 TO 7TH: Familiarization Trips for national and international buyers and media at sponsor destinations.

DECEMBER 7TH:	17:00 - 20:00	<b>REGISTRATION**</b> Hotel Hilton Garden Inn: Boulevard Belisario Domínguez 1641, Tuxtla Gutiérrez, Chiapas.
DECEMBER 8TH:	05:00 - 06:00	TRANSPORT: Hotels to Joyyo Mayu park
	06:00 - 17:00	One-day Adventures in Tuxtla Gutiérrez. Departure at Joyyo Mayu Park
	12:00 - 17:00	<b>REGISTRATION**</b> Hotel Hilton Garden Inn: Boulevard Belisario Domínguez 1641, Tuxtla Gutiérrez, Chiapas.
	18:00 - 19:00	TRANSPORT: Official hotels to Parque Joyyo Mayu
	19:00 - 22:00	Welcome Cocktail: Parque Joyyo Mayu
	21:30 - 22:30	TRANSPORT: Transport from JoyyoMayu ark to official hotels

#### DECEMBER 9TH:

#### DECEMBER 10TH:

08:30 - 09:30	TRANSPORT: Transport from official hotels to Manuel Velasco Suárez Convention Center -UNACH	08:00 - 09:00	• TRANSPORT: Official Hotels to Auditorio de los Constituyentes
09:45 - 10:30	Inauguration Ceremony	09:20 - 10:00	Keynote Conference: Clear actions
10:30 - 11:00	Coffee Break		towards a Sustainable Tourism: 2021-2024 Agenda from the Tourism
10:30 - 11:00	TRANSPORT: Manuel Velasco Suárez Convention Center -UNACH to Auditorio de los Constituyentes (For all people who won't participate at marketplace)		Commission at the House of Representatives.  Auditorio de los Constituyentes
11:00 - 14:00	Marketplace - Business meetings	10:00 - 10:40	<ul> <li>Keynote Conference: Rural Tourism -</li> <li>A Regenerative Approach</li> </ul>
11:00 - 14:00	between suppliers, buyers and media.		Auditorio de los Constituyentes
	(Only for attendees with a business table or meetings agenda)	10:40 - 11:00	TRANSPORT: Auditorio de los Constituyentes to Manuel Velasco Suárez Convention Center - UNACH (For all people who will participate at
11:00 - 14:00	CONFERENCES PROGRAM  Auditorio de los Constituyentes		marketplace)
	UNACH	11:00 - 14:00	Marketplace - Business meetings
14:00 - 14:20	TRANSPORT: Auditorio de los Constituyentes to the esplanade at Manuel Velasco Suárez Convention Center -UNACH		between suppliers, buyers and media. (Only for attendees with a business table or meetings agenda)
14:00 - 15:00	*Lunch: Esplanade at Manuel Velasco Suárez Convention Center -UNACH	11:00 - 14:00	CONFERENCES PROGRAM Auditorio de los Constituyentes
14:40 - 15:00	TRANSPORT: Manuel Velasco Suárez Convention Center - UNACH to Auditorio de los		UNACH
	Constituyentes	14:00 - 14:10	TRANSPORT: Manuel Velasco Suárez Convention Center - UNACH to Auditorio de los
15:00 - 16:50	ATMEX Talks - Short conferences from ATMEX' Academic Program		Constituyentes
	Auditorio de los Constituyentes	14:10 - 14:30	ATMEX Talk- Short conferences from ATMEX' Academic Program
16:50 - 17:50	Keynote Conference: Digital  Marketplaces: Which are they how	14:30 - 15:00	Auditorio de los Constituyentes
	Marketplaces: Which are they, how are they different, and how can I		Closing statements - by Antonio del Rosal Stanford.
	maximize their benefits  Auditorio de los Constituyentes		Auditorio de los Constituyentes
17:50 - 18:30	TRANSPORT: Auditorio de los Constituyentes	15:00 - 17:00	Lunch sponsored by Baja California Sur: Esplanade at Manuel Velasco Suárez
	to Official Hotels		Convention Center -UNACH
	FREE NIGHT TO ENJOY TUXTLA GUTIÉRREZ	17:00 - 18:00	TRANSPORT: Manuel Velasco Suárez Convention Center - UNACH to Official Hotels





<sup>\*\*</sup> If you couldn't register on December 7 or 8, there will be a registration stand at the Convention Center.



DECEMBER 9TH:

11:00 - 12:30

#### PANEL:

DIALOGUE WITH THE INDUSTRY: POSITIONING RURAL TOURISM IN THE MIND OF THE CONSUMER TOWARDS THE RURAL TOURISM WORLD SUMMIT IN MEXICO ON 2022.

#### **SPEAKERS:**

- Nancy Fabiola Hernández González, Director of Sustainable Development Tourism areas at SECTUR
- Miguel Ángel Muñoz Luna Chronicler, historian and entrepreneur, at the History Museum in San Cristobal de las Casas / Miguel Muñoz Foundation
- Ricardo Campos Quezada President at the Indigenous Tourism Network in Mexico
- Julio Uribe Curn Director at Hacienda Zotoluca, Hidalgo
- Pablo Albores Founding partner and consultant in competitiveness for nature tourism products at ECOEXPERIENCIAS TOUR OPERATORS

#### **MODERATOR:**

• Alejandra Zorrilla, Director at Identidad y Desarrollo

12:30 - 14:00

#### PANEL:

BUILDING SUSTAINABLE DESTINATIONS: 2030 SUSTAINABLE TOURISM STRATEGY AND THE IMPORTANCE OF BIODIVERSITY AS A DIFFERENTIATOR AS SEEN THROUGH KUXATUR.

#### **SPEAKERS:**

- Nancy Fabiola Hernández González, Director of Sustainable Development Tourism areas at SECTUR
- Román Camaal Coh, President at the Maya Zone Community Tourism Network
- María Elena Martínez Delgado, General Director at ISLA Organization A.C.
- Virginia Hernández Viera, Official of Sustainable Tourism, in charge of the KUXATUR activities in Oaxaca, WWF
- Ana Lorena Gudiño Valdez, Director for the Adaptur Project, GIZ
- Carlos Gómez Flores, President at the National Association of citizen committees of Magical Towns
- Adrián Méndez, Regional Director at CONANP Chiapas

#### **MODERATOR:**

· Rodolfo Salinas Roca, Founder and Director at Natoure



#### DECEMBER 9TH:

15:00 - 15:50



THE ROLE OF TRAVEL AGENCIES AS STRATEGIC PARTNERS

#### **SPEAKERS:**

- Julian Arroyo, President, AMAV CDMX
- Verena Knopp, President at CONEXTUR
- Jesse Guerra, President, ASTA Midwest Chapter

#### **MODERATOR:**

 Rebeca Yañez Manrique, Director at ATMEX and Dopamina. Travel

15:50 - 16:10

#### ATMEX TALK:

LIVE GREAT NATURE AND ADVENTURE EXPERIENCES IN GUANAJUATO

#### **SPEAKER:**

 Cony Vallejo Cortés, Touristic Segments Director at the Ministry of Tourism of the State of Guanajuato

16:10 - 16:50

#### ATMEX TALK:

STRATEGIC STORYTELLING TO SELL ADVENTURE TRAVEL

#### **SPEAKER:**

• Rob Holmes, Founder and Chief Strategist, GLP Films

16:50 - 17:50

#### KEYNOTE CONFERENCE:

DIGITAL MARKETPLACES: WHICH ARE THEY, HOW ARE THEY DIFFERENT, AND HOW CAN I MAXIMIZE THEIR BENEFITS

#### **SPEAKERS:**

- Emiliano Iturriaga, Co-Founder and CEO at Rutopia
- Rodolfo Salinas Roca, Founder and Director at Natoure
- Sebastián Colín, Policy Manager, AirBnb



#### DECEMBER 10TH:

09:20 - 10:00

#### KEYNOTE CONFERENCE:

CLEAR ACTIONS TOWARDS A SUSTAINABLE TOURISM: 2021-2024 AGENDA FROM THE TOURISM COMMISSION AT THE HOUSE OF REPRESENTATIVES.

#### **SPEAKER:**

 Yericó Abramo Masso, President at the Tourism Commission House of Representatives in Mexico

10:00 - 10:40

#### KEYNOTE CONFERENCE:

**RURAL TOURISM - A REGENERATIVE APPROACH** 

#### **SPEAKER:**

· Anna Pollok, Founder of Conscious. Travel

11:00 - 12:00

#### PANEL:

THE ORIGINS OF SUSTAINABLE MEXICO 2030: TLALTOCAN

#### **SPEAKERS:**

- Nancy Fabiola Hernández González, Director of Sustainable Development Tourism areas at SECTUR
- Rodolfo Salinas Roca, Founder and Director at Natoure
- Rosi Amerena Amigo, Consultant for the United Nations Development Program
- Carlos Gómez Flores, President at the National Association of citizen committees of Magical Towns

12:00 - 13:00

#### PRESENTATION:

TOURISTIC ACTIVITY GUIDELINES IN NATURAL PROTECTED AREAS

#### **SPEAKER:**

• Adrián Méndez, Regional Director at CONANP Chiapas

13:00 - 14:00

#### PRESENTATION:

SUSTAINABLE LANDSCAPES: NATURE-BASED TOURISM AS A MANAGEMENT STRATEGY FOR LANDSCAPE AND BIODIVERSITY PROTECTION, AND IT'S WITH A LINK WITH SUSTAINABLE MARKETS

#### **SPEAKERS:**

- Ramón Alberto Flores Moreno, Technical Manager / Conservation International Mexico Chiapas and Oaxaca Sustainable Landscapes Project / CONANP-Cl
- Karla Sarahí Bazán Perez, Operative Technician / Conservation International Mexico



DECEMBER 10TH:

09:20 - 10:00

ATMEX TALK:

BEST PRACTICES: ECPAT - RESPONSIBLE TOURISM AND CHILD PROTECTION IN HOST DESTINATIONS

#### **SPEAKER:**

Norma Negrete, National Coordinator at ECPAT Mexico

14:30 - 15:00

**CLOSING REMARKS** 

#### **SPEAKER:**

· Antonio del Rosal, Coordinador General ATMEX

# THANKS US FOR JOINING US



ADVENTURE TRAVEL NETWORK

CHIAPAS 2021
TUXTLA GUTIÉRREZ

## SPEAKERS KEYNOTE CONFERENCE



ANNA POLLOK
Founder of
Conscious.Travel



YERICÓ ABRAMO MASSO

President at the Tourism
Commission House of
Representatives in Mexico



EMILIANO ITURRIAGA

Co-Founder and CEO at Rutopia



RODOLFO SALINAS

Founder and Director at Natoure



SEBASTIÁN COLÍN

Policy Manager,

AirBnb





## SPEAKERS ATMEX TALKS



**VERENA KNOPP**President at CONEXTUR



**JESSE GUERRA**President, ASTA Midwest Chapter

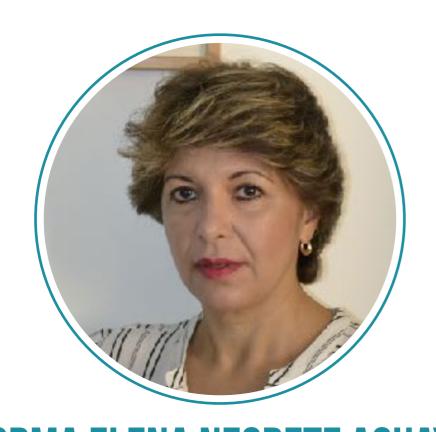


CONY VALLEJO CORTÉS

Touristic Segments Director at the Ministry of Tourism of the State of Guanajuato



JULIÁN ARROYO
President, AMAV CDMX



NORMA ELENA NEGRETE AGUAYO

National Coordinator at ECPAT Mexico



**REBECA YÁNEZ MANRIQUE** 

ATMEX y Dopamina.travel
Director



ROB HOLMES

Founder and Chief Strategist,
GLP Films





# SPEAKERS PANELS & PRESENTATIONS



#### NANCY FABIOLA HERNÁNDEZ GONZÁLEZ

Director of Sustainable
Development Tourism areas at
SECTUR



Director at Hacienda Zotoluca,
Hidalgo



MIGUEL ÁNGEL MUÑOZ LUNA

Chronicler, historian and entrepreneur, at the History Museum in San Cristobal de las Casas / Miguel Muñoz Foundation



PABLO CÉSAR ALBORES LEÓN

Founding partner and consultant in competitiveness for nature tourism products at ECOEXPERIENCIAS TOUR OPERATORS



RICARDO CAMPOS QUEZADA

President at the Indigenous
Tourism Network in Mexico



Director at Identidad and Desarrollo





# SPEAKERS PANELS & PRESENTATIONS



ROMAN CAAMAL COH
President at the Maya Zone
Community Tourism Network



MARÍA ELENA MARTÍNEZ DELGADO

General Director at ISLA

Organization A.C.



ADRIÁN MÉNDEZ

Regional Director at CONANP

Chiapas



President at the National Association of citizen committees of Magical Towns



Director for the Adaptur Project, GIZ



Official of Sustainable Tourism, in charge of the KUXATUR activities in

Oaxaca, WWF

**VIRGINIA HERNANDEZ VIERA** 





# SPEAKERS PANELS & PRESENTATIONS



ROSI AMERENA AMIGO

Consultant for the United Nations
Development Program



KARLA SARAHÍ BAZÁN PEREZ

Operative Technician /

Conservation International Mexico



RAMÓN ALBERTO FLORES MORENO

Technical Manager / Conservation
International Mexico Chiapas and Oaxaca
Sustainable Landscapes Project /
CONANP-CI



ATMEX General Coordinator MC





### SPONSORS









**a**VisitArgentina www.argentina.travel





















### SP0NS0RS



















### HOTELS











### STRATEGIC ALLIES

















### STRATEGIC ALLIES

















# THANK YOU!





# THANK YOU TO ALL THE TEAM FROM:











### THE ATMEX TEAM



ANTONIO DEL ROSAL STANFORD



**REBECA YÁÑEZ MANRIQUE** 



**ELENA DEL PALACIO** 



**ALAN ARECHAR** 



**DIANA GONZÁLEZ** 



ADRIANA DE LA O RESÉNDIZ



**JAIME CAMPOS** 



**OSCAR NAVARRO CORTES** 



**GERARDO IBARRA** 



